TABLE 1
OVERVIEW OF THE SANTA BARBARA COUNTY ECONOMY

| County | Total Output | Value Added | Employee Compensation | Employment |
|---------------|------------------|------------------|--------------------------|------------|
| Santa Barbara | \$27,371,965,000 | \$16,373,637,000 | \$9,278,272,000 | 247,310 |

Note: Data based on 2004 U.S. Bureau of Labor Statistics Data (ES202 Report).

TABLE 2 SUMMARY OF ECONOMIC BENEFITS RESULTING FROM CalPERS AND CalSTRS COMBINED BENEFIT PAYMENTS

| ILEBULITIO | THOM Can | | uib i itb CO. | MDII (LD D | | 11111 |
|---------------|---------------|---------------|---------------|--------------|------------------|------------|
| County | Benefit | Total | Value Added | Employee | State and Local | Employment |
| | Payment | Output | value Added | Compensation | Government Taxes | Employment |
| | | | | | | |
| Santa Barbara | \$158,405,925 | \$213,906,230 | \$96,154,003 | \$44,007,833 | \$12,934,489 | 1,417 |
| | | | | | | |

Note: State and Local Government Taxes show only tax generation, not distribution to local government. Any differences due to rounding.

TABLE 3
SANTA BARBARA COUNTY GENERATION OF ECONOMIC BENEFITS
FROM Calpers and Calstrs Combined Benefit Payments

| Santa Barbara County | Direct | Indirect | Induced | Total |
|---|--|--|--|--|
| Total Output Value Added Employee Compensation Employment State and Local Taxes | \$158,405,925 \$63,360,143 \$28,041,482 931 | \$27,378,439 \$15,537,232 \$7,973,599 229 | \$28,121,866 \$17,256,628 \$7,992,752 258 | \$213,906,230 \$96,154,003 \$44,007,833 1,417 \$12,934,489 |

Note: Any differences due to rounding.

TABLE 4
SANTA BARBARA COUNTY SECTOR DISTRIBUTION OF ECONOMIC
BENEFITS CREATED BY CalPERS AND CalSTRS COMBINED BENEFIT
PAYMENTS

| NAICS | Sector Name | Total | Employee | Employment |
|--------|--|--------------|--------------|------------|
| Sector | Sector Name | Output | Compensation | Employment |
| | | | | |
| 11 | Agriculture, Forestry, Fishing and Hunting | \$897,401 | \$228,847 | 11 |
| 21 | Mining | \$1,153,904 | \$74,888 | 4 |
| 22 | Utilities | \$1,948,068 | \$317,334 | 5 |
| 23 | Construction | \$1,023,892 | \$339,202 | 8 |
| 31-33 | Manufacturing | \$9,053,581 | \$1,084,379 | 20 |
| 42 | Wholesale Trade | \$7,152,262 | \$2,439,329 | 45 |
| 44-45 | Retail Trade | \$20,437,220 | \$7,331,590 | 264 |
| 48-49 | Transportation and Warehousing | \$2,905,916 | \$1,128,191 | 34 |
| 51 | Information | \$4,662,150 | \$1,030,152 | 18 |
| 52 | Finance and Insurance | \$15,049,348 | \$4,773,341 | 71 |
| 53 | Real Estate and Rental and Leasing | \$8,955,357 | \$783,423 | 55 |
| 54 | Professional, Scientific, and Technical Services | \$6,057,032 | \$2,357,841 | 55 |
| 55 | Management of Companies and Enterprises | \$1,722,427 | \$780,876 | 10 |
| 56 | Administrative and Support | \$3,547,602 | \$1,488,632 | 64 |
| 61 | Educational Services | \$2,286,477 | \$1,189,392 | 45 |
| 62 | Health Care and Social Assistance | \$22,845,814 | \$10,642,144 | 280 |
| 71 | Arts, Entertainment, and Recreation | \$2,263,197 | \$785,134 | 45 |
| 72 | Accommodation and Food Services | \$11,263,238 | \$3,591,339 | 216 |
| 81 | Other Services (except Public Administration) | \$7,986,208 | \$2,784,953 | 152 |
| 92 | Public Administration | \$25,354,757 | \$856,846 | 16 |
| 92 | Public Administration | \$25,354,757 | \$856,846 | |

Note: Model adjusts for intra-county trade. Any differences due to rounding.